



Gretna
Gateway
Outlet Village

TRADING
UPDATE

November 2017

G 2017

SO FAR

- HUGO BOSS, PIZZA EXPRESS AND BENCH NOW OPEN
- PREMIUM BRAND LED INCLUDING POLO RALPH LAUREN, SUPERDRY, NIKE, MOLTON BROWN AND SKECHERS
- ADDITIONAL ANCHORS INCLUDE NEXT, M&S AND GAP
- SALES DENSITIES IN EXCESS OF **£1,000/ sq. ft.**
- Footfall **+4%** Vs LY
- Sports up to **+9%** Vs LY
- Outdoors up to **+12%** Vs LY
- Ladieswear up to **+20%** Vs LY
- Accessories up to **+50%** Vs LY



OCCUPIER
LIST

next



SKECHERS

極度乾燥(しなさい)
Superdry.



 berghaus®

MOLTON
BROWN
LONDON

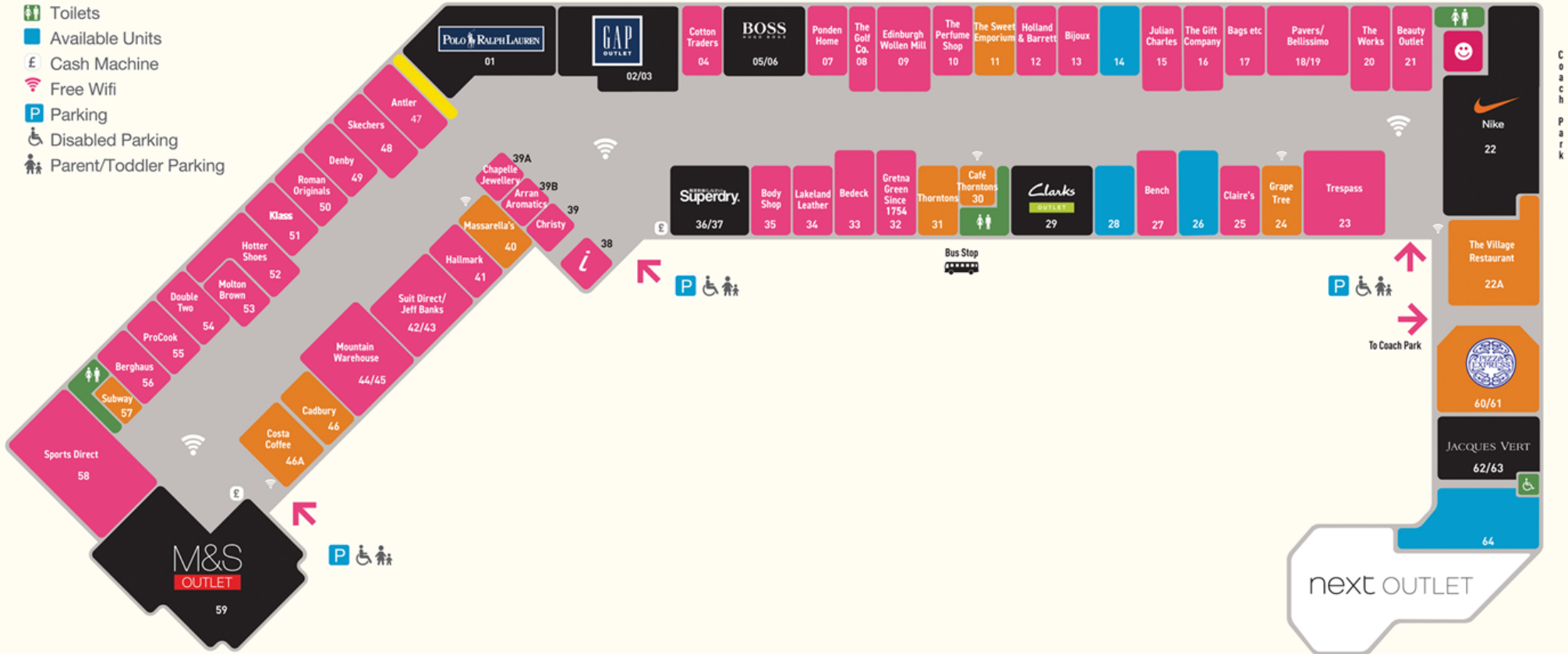
BOSS
HUGO BOSS



STORE finder



- Retail Units
- Food/Cafés/Confectionery
- Management Suite (Wheelchairs available)
- Children's Outdoor Play area
- Tourist Information Centre
- Toilets
- Available Units
- Cash Machine
- Free Wifi
- Parking
- Disabled Parking
- Parent/Toddler Parking



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Open 7 days
 Monday to Saturday 9am-6pm
 Sundays 10am - 6pm
www.gretnagateway.com



A PRIME TENANT MIX

2016 HIGHLIGHTS

- Total Net sales of over £47m **+11%** v 2015
- Like For Like sales **+17%** vs Last Year
- Top annual sales density for 2016: **£1,002 / sq. ft.** and Centre average sales density in excess of **£340/ sq. ft.** (**+7%** Vs last year)
- Anchors averaging approx. **£602/sq. ft.** (**+17%** vs Last Year)
- Top 5 sales densities average - **£733/sq. ft.**
- Top 10 sales densities average - **£594/ sq. ft.**
- Overall Sales Density **+27%** Vs Last Year to **£340/ sq. ft.**
- **New North Car Park** open – Now 1,110 car parking spaces
- Week 48 was Gretna Gateway's best week ever





VACANT UNITS & QUOTING TERMS

Vacant/Available Units

Unit 14 = 1,025 sq. ft.
Unit 28 = 1,528 sq. ft.
Unit 41 = 1,495 sq. ft.
Unit 56 = 2,047 sq. ft.
Unit 62/63 = 2,122 sq. ft.

Asset Management:

Units of 900 – 2,000 sq. ft. (or bigger) could also be made available through Landlord asset management initiatives.

Quoting Terms:

Rent - The higher of £30/sq. ft. or 10% of Turnover

Service & Promotion - £9.16/ sq. ft.

Rates - Circa £7.50/sq. ft.



CHD PROPERTY

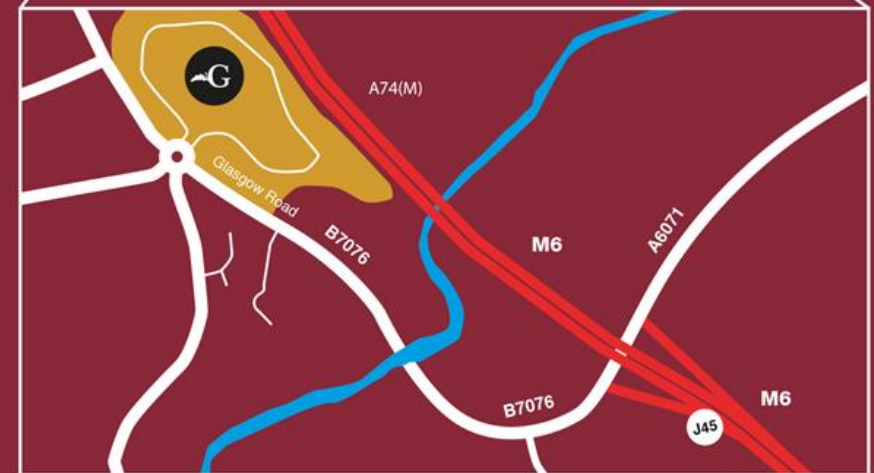
CHARTERED SURVEYORS

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For further information on
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GRETNAGATEWAY.COM