

Sales Densities up to £650/ sq. ft.
over Christmas



February 2018 Trading Update



next
OUTLET

Clarks



2017 Highlights

- **Xtreme Bounce** Family Entertainment Centre now open, strong footfall from young families and children
- **Nike** renew Lease
- **House of Brands** now open
- Fashion **+26%** Vs 2016
- Sports trading **+13%** Vs 2016
- Beauty **+8%** Vs 2016
- Outdoor **+17%** Vs 2016
- Annualised sales densities over **£650/ sq. ft.**



Overview Tenant Mix

- Royal Quays is the ONLY Outlet Centre in Newcastle
- 1.5 million customers in 2016
- 1.4 million customers within a 30 minute drive.
- 600,000 passengers pass through the International Terminal per annum
- 52 cruise ships dock between May – November this year and 58 in 2017
- Centre anchors: Nike, Gap and Next
- Strong branded sports, outdoor/lifestyle and home markets
- Designer Warehouse brands include Superdry and Firetrap



Market Leading Operator – Now Open



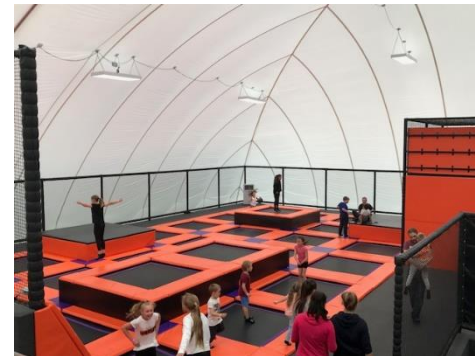
Market leading operator, currently with 6 sites with 2 more opening soon



Activities include:
Freejumping, Fitness Classes, Dodgeball, Trampolining and Kids Parties



Xtreme Bounce Acton and Southampton have seen significant footfall since opening (115,000 in 6 months)



Over 50 interlinked trampolines

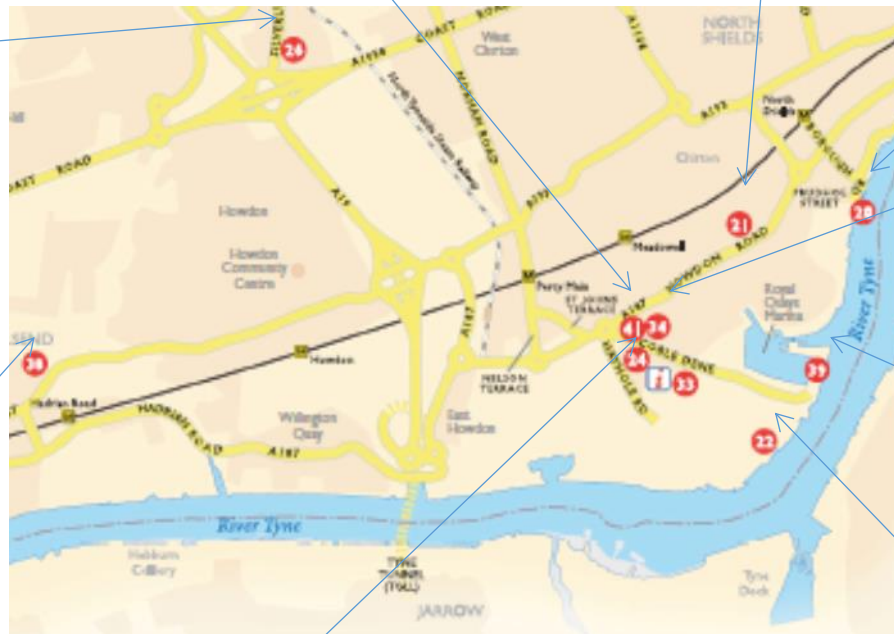
Royal Quays - Principle Retail & Leisure Attractions

Wet-n-Wild –
The North-East's largest indoor waterpark

The Parks Sports Centre –
Outdoor football pitches, sports hall and bowling

Odeon Cinema Silverlink – 17 screen cinema

Ferry Landing



Star Bowling Alley – 24 lanes

Northumbria Quay (Cruise Ships) – 52 cruise ships between May - November

International Ferry Terminal – 600,000 passengers per annum

Hadrian Leisure Centre – Includes gym, sports hall, climbing wall and football courts

Royal Quays Outlet Village

Vacant Units and Quoting Terms

Quoting Terms:

Rent: The higher of £20/sq. ft. or 10% of Turnover

Service & promotion charge: £6/sq. ft.

Rates: Circa £7.50/sq. ft.

- There are Asset Management opportunities for space between 1 – 4,000 sq. ft.
- Flexible terms are offered for short and long term opportunities, based on a 5 year term





LEASING ENQUIRIES

For further information, please
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