

Sales Densities up to £650/ sq. ft.  
over Christmas



# July 2018 Trading Update



# 2017 Highlights

- **Xtreme Bounce** Family Entertainment Centre now open, strong footfall from young families and children
- **Nike** renew Lease
- **House of Brands** now open
- Fashion **+26%** Vs 2016
- Sports trading **+13%** Vs 2016
- Beauty **+8%** Vs 2016
- Outdoor **+17%** Vs 2016
- Annualised sales densities over **£650/ sq. ft.**



# Overview Tenant Mix

- Royal Quays is the ONLY Outlet Centre in Newcastle
- 1.5 million customers in 2016
- 1.4 million customers within a 30 minute drive.
- 600,000 passengers pass through the International Terminal per annum
- 52 cruise ships dock between May – November this year and 58 in 2017
- Centre anchors: Nike, Gap and Next
- Strong branded sports, outdoor/lifestyle and home markets
- Designer Warehouse brands include Superdry and Firetrap





## Market Leading Operator – Now Open



Market leading operator, currently with 6 sites with 2 more opening soon



Activities include:  
Freejumping, Fitness Classes, Dodgeball, Trampolining and Kids Parties



Xtreme Bounce Acton and Southampton have seen significant footfall since opening (115,000 in 6 months)



Over 50 interlinked trampolines

# Royal Quays - Principle Retail & Leisure Attractions

**Wet-n-Wild –**  
The North-East's largest indoor waterpark

**The Parks Sports Centre –**  
Outdoor football pitches, sports hall and bowling

**Odeon Cinema**  
**Silverlink – 17**  
screen cinema

**Ferry Landing**



**Star Bowling Alley – 24**  
lanes

**Northumbria Quay (Cruise Ships) - 52**  
cruise ships between May - November

**International Ferry Terminal – 600,000**  
passengers per annum

**Hadrian Leisure Centre –** Includes gym, sports hall, climbing wall and football courts

**Royal Quays Outlet Village**

# Vacant Units and Quoting Terms

## Quoting Terms:

**Rent:** The higher of £20/sq. ft. or 10% of Turnover

**Service & promotion charge:** £6/sq. ft.

**Rates:** Circa £7.50/sq. ft.

- There are Asset Management opportunities for space between 1 – 4,000 sq. ft.
- Flexible terms are offered for short and long term opportunities, based on a 5 year term





# LEASING ENQUIRIES

For further information, please  
contact:

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