



May 2019 Trading Update



next
OUTLET

Clarks



2018 Highlights

- Family Entertainment Centre now open, strong footfall from young families and children
- **Nike** renew Lease and trading at an increase of over 10% on last year
- **NCC Retail** have opened and trading
- **Alara's** Opened and trading well
- Sports trading **+5%** Vs 2017
- Julian Charles and Designer Outlet trading at up to 20% on last years sales
- The Body Shop **+23%** Vs 2018



Overview Tenant Mix

- Royal Quays is the ONLY Outlet Centre in Newcastle
- 1.4 million customers within a 30 minute drive.
- 600,000 passengers pass through the International Terminal per annum
- 52 cruise ships dock between May – November this year and 58 in 2017
- Centre anchors: Nike, Gap and Next
- Strong branded sports, outdoor/lifestyle and home markets
- Designer Warehouse brands include Superdry and Firetrap

next
OUTLET



NikeFactoryStore

beautyoutlet

MASSARELLA
CATERING GROUP LTD

GAP
OUTLET

HOUSE
OF BRANDS

Clarks

MOSS



Clarks
OUTLET

CHAPELLE
JEWELLERY & WATCHES

TRESPASS

PAVERS
YOUR PERFECT STYLE



Thorntons



Hallmark



Market Leading Operator – Now Open



Market Leading
Family
Entertainment
Centre Operator
in the UK and
Internationally



Activities include:
Freejumping, Fitness
Classes, Dodgeball,
Trampolining and Kids
Parties



Over 50 interlinked
trampolines

Royal Quays - Principle Retail & Leisure Attractions

Wet-n-Wild –
The North-East's largest indoor waterpark

The Parks Sports Centre –
Outdoor football pitches, sports hall and bowling

Odeon Cinema
Silverlink – 17
screen cinema

Ferry Landing



Star Bowling Alley – 24
lanes

Northumbria Quay (Cruise Ships) – 52
cruise ships between May - November

International Ferry Terminal – 600,000
passengers per annum

Hadrian Leisure Centre – Includes gym, sports hall, climbing wall and football courts

Royal Quays Outlet Village

Vacant Units and Quoting Terms

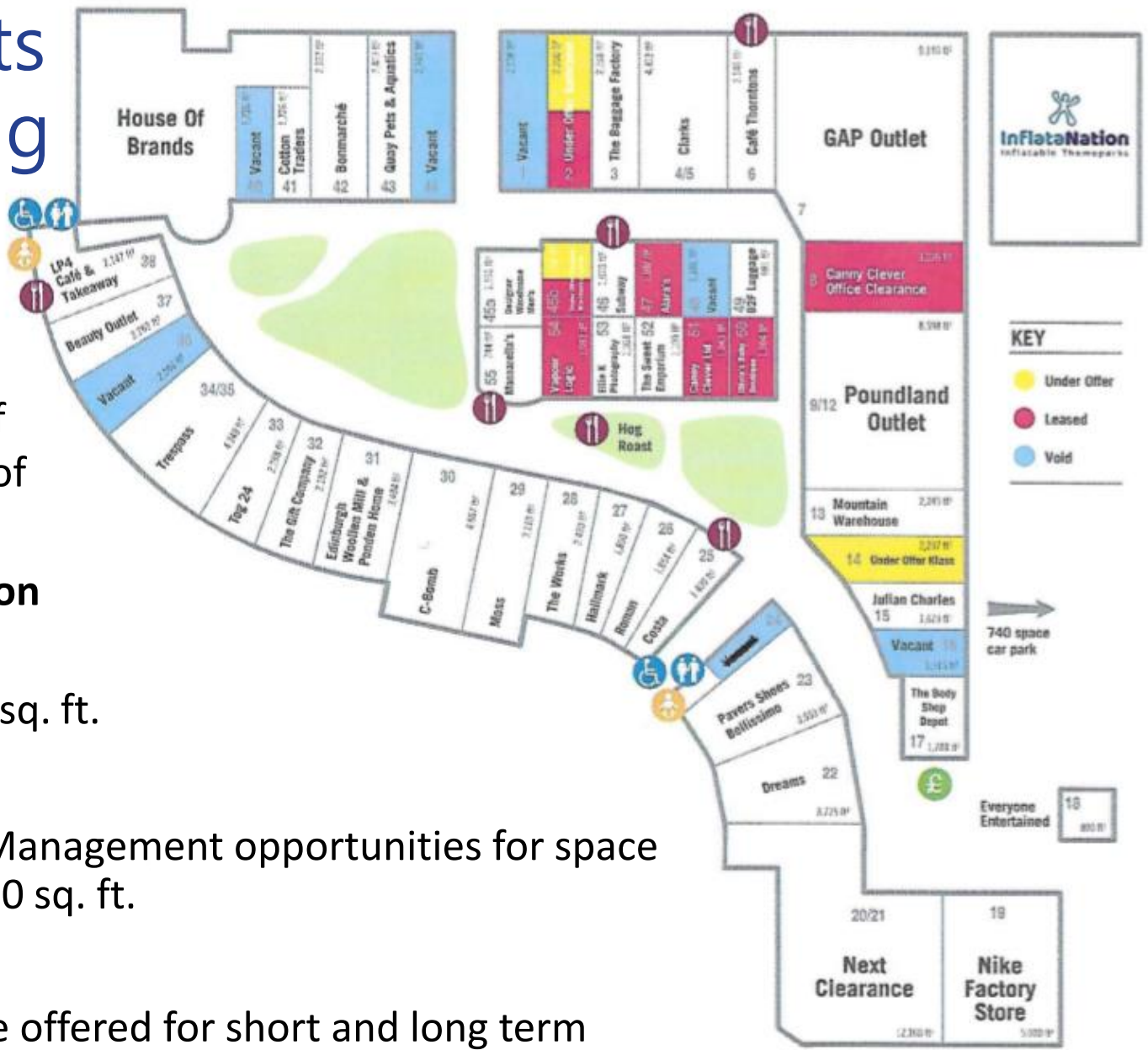
Quoting Terms:

Rent: The higher of £15/sq. ft. or 10% of Turnover

Service & promotion charge: £6/sq. ft.

Rates: Circa £7.50/sq. ft.

- There are Asset Management opportunities for space between 1 – 4,000 sq. ft.
- Flexible terms are offered for short and long term opportunities, based on a 5 year term





LEASING ENQUIRIES

For further information, please
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